STAGE X GROUP

A Global Management Consulting Practice

Capability | Statement

Sandokan Stage

Founder | Ceo

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Company Overview

StageX Group is a Denver-based management consulting firm specializing in enterprise transformation, PMO modernization, portfolio, program and project management, organizational change management, workforce training and enablement, and digital and AI-enabled solutions. We support government agencies and prime contractors through hands-on delivery leadership, program recovery, governance, performance reporting, and operational modernization. Drawing on executive-level government and enterprise experience, StageX integrates with delivery teams to strengthen contract execution, improve accountability, reduce risk, accelerate organizational adoption, and build sustainable capabilities that outlast the engagement.

Business Overview

- **Entity:** StageX LLC, DBA StageX Group
- **Location:** Denver, CO 80202
- **Business Type:** Colorado LLC
- **Business Classification:** Small Business (SB)
- **Service Area:** NAM, LATAM, EMEA, APAC
- **UEI:** DPDJMAZ3CJD8
- **CAGE Code:** 24W92

Differentiator

- ✓ **Senior-Level Execution:** Direct involvement of experienced transformation leadership in delivery, not just advisory oversight.
- ✓ **Integrated Capabilities:** PMO, change management, digital modernization, and AI implementation within one consulting practice.

NAICS Codes

- ✓ **541611**
- ✓ 541618
- ✓ 611430
- ✓ 541511
- ✓ 541512

Credential

- ✓ **21 Years Experience**
- ✓ MBA, MSc.
- ✓ PMP
- ✓ ITIL
- ✓ AI Enabled Delivery

Core Competencies

- ➢ **Portfolio, Program & PMO Management** - Program recovery, governance, portfolio oversight, integrated reporting, risk management, and delivery execution.
- ➢ **Organizational Change Management & Workforce Enablement**- Change management, stakeholder engagement, training development, adoption, and knowledge transfer.
- ➢ **Digital Transformation & AI-Enabled Delivery -** Business process assessment, workflow redesign, platform implementation, operational modernization, AI readiness, responsible deployment, and adoption.

Relevant Experience and Delivery Impact

21+ Years of Government & Enterprise Transformation Leadership

Proven Scale

- $20.7M Portfolio
- 5 portfolios | 100+ initiatives

Delivery Capacity

- 20-25 concurrent engagements
- 20k+ consulting hours

Transformation

- PMO & governance modernization
- Training & Enablement

Clientele

- Washington State ESD
- Northrop Grumman
- NIH



Washington State Unemployment Services

Director of Enterprise Portfolio Management | Sub-contractor | 2024–2025

Engaged to provide director-level leadership overseeing five enterprise portfolios valued at approximately $21M, encompassing 100+ projects and cross-functional delivery teams.

- **Enterprise Portfolio Leadership & Governance**: Directed portfolio oversight, executive reporting, stakeholder alignment, and delivery governance across a matrixed team of 50+ professionals, strengthening accountability, risk visibility, and strategic alignment.
- **Enterprise Smartsheet Architecture & Modernization:** Re-architected and deployed a four-tier Smartsheet Control Center environment, standardizing project intake, portfolio reporting, KPI dashboards, and enterprise workflows. Led workforce training, administrator enablement, and knowledge transfer.
- **PMO Transformation & Operating Model Redesign:** Partnered with agency leadership to rebuild the enterprise PMO, establishing governance frameworks, project management methodologies, standardized processes, reporting structures, and sustainable delivery practices.

National Institute of Health (NIH)

Federal Project Management & Workflow Modernization | Consultant | 2021 – 2022

Modernized project tracking and management reporting through a three-tier Smartsheet implementation, establishing a consistent framework for monitoring progress, coordinating activities, and supporting informed decision-making within a federal research environment.

- **Federal Workflow Modernization:** Designed and configured a three-tier Smartsheet architecture supporting organized project tracking, standardized workflows, and coordinated work management.
- **Project Oversight & Reporting:** Implemented structured project information and reporting capabilities to support progress monitoring, management visibility, and coordinated execution.
- **Process Standardization & Sustainability:** Established repeatable work-management structures designed to improve consistency, maintainability, and operational continuity.

Northrop Grumman

Enterprise Program Delivery & Operational Visibility | Consultant | 2019 – 2020

Designed and deployed a three-tier Smartsheet solution to strengthen enterprise project execution, streamline cross-functional coordination, and improve operational visibility within a complex aerospace and defense environment.

- **Enterprise Solution Architecture:** Designed and implemented a three-tier Smartsheet framework to establish a structured, scalable foundation for project execution and management oversight.
- **Program Delivery & Visibility:** Implemented a centralized work-management solution supporting organized project information, cross-functional coordination, and consistent delivery tracking.
- **Operational Standardization:** Established a reusable solution architecture to support repeatable project management practices, consolidated information, and more consistent operational reporting.